

SAMIR SAMITE

DATA & BI SPECIALIST | PROGRAMMING & AUTOMATION | BLOCKCHAIN EXPERT

Turin, Italy

samir.samite@gmail.com | +39 3883933498 | [Linkedin](#)

SUMMARY

Engineer and Data & BI specialist with expertise in forecasting, advanced analytics and automation for telecom and data-driven businesses. Builds dashboards and predictive models that translate complex requirements into reliable analytical solutions. Skilled in Python, Java, SQL, Tableau and BI tools; collaborative, business-oriented and very committed to continuous learning.

KEY SKILLS

Programming	Python, Java, C, R
Data & BI	SQL, NoSQL, Tableau, Power BI, Business Intelligence, Dashboard development, Data analysis
Engineering	Matlab, Patran, SolidWorks, CATIA
Productivity	MS Office, presentation and reporting for senior stakeholders

EXPERIENCE

Senior Specialist – Sales Forecasting **Apr 2023 – Apr 2026**
Sky Italia | Milan

- Support the commercial area through development of advanced analytics, reports and dashboards for top-line and retention KPIs.
- Design and implement predictive models for prospect sales and analysis of the active customer base.
- Process and interpret complex datasets to provide insights that guide strategic business decisions.

Project Management Consultant – Data & Process Analyst **Nov 2021 – Mar 2023**
ELIS | Milan

- Specialized in management and optimization of business processes using data-driven analysis.
- Programmed and coordinated data collection processes across multiple departments and systems.
- Produced periodic corporate reports and presentations for external stakeholders and Top Management.
- Monitored main KPIs and identified deviations from corporate targets, proposing corrective actions.

Java and Microservices Academy **Oct 2021**
QiBit

- Completed an intensive program in Java SE, web programming, SQL and NoSQL databases with focus on modern architectures.
- Developed microservices, RESTful APIs and modular system architectures through project-based work.
- Applied software engineering best practices, including unit testing, version control and basic CI/CD concepts.

EDUCATION

Master's Degree in Aeronautical Engineering – Propulsion Systems (ongoing) <i>Politecnico di Turin</i>	Pending
Bachelor's Degree in Engineering <i>University of Bologna, Forlì</i> Thesis: Design and development of a UAV for Egyptian archaeological artifacts reconnaissance.	Dec 2017
Diploma – MasterZ Blockchain & Digital Assets 2nd Edition <i>MasterZ</i>	Jul 2022
Thesis-oriented Internship – Applied Research <i>University of Bologna, Bologna</i> Development of graphical user-interface software and contribution to innovative solutions in additive manufacturing.	Mar 2017 – Jun 2017

SELECTED PROJECTS

AI WEEK Volunteer <i>Europe's largest AI conference, Milan</i> Volunteer at a major AI conference (25k+ attendees, 250+ exhibitors, 700+ speakers); managed speaker logistics and welcome operations, improving session punctuality and speaker experience.	2026
Thesis – UAV for Archaeological Reconnaissance <i>University of Bologna</i> Designed a specialized drone for the reconnaissance of Egyptian archaeological artifacts, integrating aerospace technologies and cultural-heritage requirements.	2017
Erasmus+ “Jeunes engagés pour le climat” (COP 22) <i>Marrakech Climate Conference</i> Climate-awareness project dedicated to youth engagement on environmental issues.	2016
Erasmus+ “Youth commitment for climate” (COP 21) <i>International project parallel to Paris Climate Conference</i> Project focused on youth commitment to environmental sustainability.	2015

LANGUAGES

Italian (native) | English (fluent) | Arabic (fluent)

LINK

LinkedIn: [linkedin.com/in/samirsamite](https://www.linkedin.com/in/samirsamite)

GitHub: github.com/Samirator